



POSTAGE

## OUR FIRM

Berry Talbot Royer (BTR) has been serving Maine businesses since 1914, and includes a total group of about 20 certified public accountants and other staff professionals.

The firm recently changed its name from Berry, Fowles & Company to better reflect its current leadership and past history.

BTR offers a wide range of tax, accounting, auditing and management advice & technical expertise to businesses, individuals, governmental entities, and non-profit agencies.

Berry Talbot Royer has also been widely recognized in helping many of its clients through the difficult process of succession and transition planning - a natural niche area for BTR due to its trusted, long-standing client relationships.

*For the second year running, Berry Talbot Royer is proud to have been selected as one of the 26 Best Places to Work in Maine.*

*We are the only accounting firm to be selected as one of the Best Places to Work in Maine for both 2007 and 2008.*



*This award supports how strongly we believe in employee values and internal best practices. It also represents our commitment to superior client service, which only results from having top-notch personnel.*

**Berry Talbot Royer**  
CERTIFIED PUBLIC ACCOUNTANTS



6 Fundy Road, Suite 100, Falmouth, ME 04105  
Phone: (207) 781-3445 Fax: (207) 781-3578

[info@btr-cpa.com](mailto:info@btr-cpa.com) • [www.btr-cpa.com](http://www.btr-cpa.com)

Commitment.  
Trust.  
Communication.

- Tax Services
- Accounting & Auditing Services
- Bookkeeping Services

# Berry Talbot Royer

CERTIFIED PUBLIC ACCOUNTANTS



Maine's Premier Accounting Firm

Commitment.  
Trust.  
Communication.



## — TAX SERVICES —

At **Berry Talbot Royer**, our team of experienced tax professionals maintains a level of expertise which is often found only in much larger firms. At the same time, we provide all of our clients with a quality of service and personal interaction that most large firms simply can't achieve.

- Tax Preparation
- Tax Planning
- Tax Saving Strategies

Our total commitment to service allows us to save our clients money. We look beyond the figures to seek the underlying facts. This insight frequently uncovers deductions or credits that others might miss, or lets us make important suggestions that can result in big savings at a later date.

New clients often come to **Berry Talbot Royer** for help with tax planning or due to specific issues with past returns. They stay with **BTR** year-after-year because of the quality of the work, the results, and the friendly, personal communication with which it is delivered.

“**Berry Talbot Royer** provides our family business with everything we need to grow, all tied into one word, ‘Trust’. We have been successful partners for generations.”

“I am not sure how we would have gotten through this ownership succession without **Berry Talbot Royer**. They are the last CPA firm you will ever need.”



## — ACCOUNTING AND AUDITING —

We serve a broad range of businesses, towns, school districts, water & sewer districts and non-profit agencies. We provide each of them with the level of service that they require.

### Audit and Assurance

Stockholders, creditors, and private investors also have different levels of risk tolerance, so **BTR** provides three levels of assurance to meet those needs.

### Audit - Review - Compilation

We can help you decide what is best for your specific situation based on needs, cost considerations, and other variables important to you.



### Forensic Accounting and Fraud Services

**Berry Talbot Royer** can help you with forensic accounting once a fraud has occurred or assist you in implementing appropriate internal controls to minimize the potential for fraud.



## — BOOKKEEPING —

### • Complete Bookkeeping

Turnkey, and hassle-free, all your book-keeping needs are thoroughly completed by **BTR**. We provide detailed monthly reporting and regular assessment of your ongoing needs. Client service and communication are very important to us.

### • Partial Bookkeeping

We can customize a package that best meets your needs. If you do not need our full services, we can pick up where you leave off, get your accounts reconciled, and produce the reports you require.

### • Monthly Write-Up Work

Clients send information monthly to **BTR**. We post to **QuickBooks**, reconcile bank statements, and produce regular financial reports.



“What is the right fit when it comes to CPA service support? For us, it is **BTR**’s expert quality and high-touch service you just don’t find in larger Portland-based firms.”

**Berry Talbot Royer**

CERTIFIED PUBLIC ACCOUNTANTS



6 Fundy Road, Suite 100, Falmouth, ME 04105  
Phone: (207) 781-3445 Fax: (207) 781-3578

info@btr-cpa.com • www.btr-cpa.com